#### **School Info**

We agree to release the institution's data to the conference: Yes

**Institutional Contacts:** 

Primary Contact Person: Yvonne Otts

Title: Financial Analyst

Phone: 5059255554 Email: yotts@unm.edu

**CEO:** Mr. Robert G. Franks **CEO Email:** unmpres@unm.edu

University CFO: David Harris University CFO Email: dwharris@unm.edu

**Audit Firm:** KPMG LLP **AUP Report Issuance Date:** 

**Current Classification:** 

NCAA Primary Division: I-A
Athletic Conference:

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	9,345	44.6%
Female Undergraduates:	11,590	55.4%
<b>Total Undergraduates:</b>	20,935	

## Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	<b>Mixed Teams</b>
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		
Golf	X	X	
Gymnastics			

Sport	<b>Men's Teams Only</b>	Women's Teams Only	<b>Mixed Teams</b>
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing	X	X	
Soccer	X	X	
Softball		X	
Swimming and Diving		X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo			
Wrestling			
Others			
Totals	10	11	0

## **Revenue/Expense Summary**

II	T4		Revenue/Expense Summary		
ID		Amount	Definition		
Re	Revenues				
1	Ticket Sales.	\$6,414,564	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).		
2	Student Fees	\$1,889,722	Include student fees assessed and restricted for support of intercollegiate athletics.		
3	Guarantees.	\$1,175,661	Include revenue received from participation in away games.		
4	Contributions.	\$5,326,885	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).		
5	Compensation and Benefits Provided by a Third Party.	\$0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.		
6	Direct State or Other Government Support.	\$2,096,300	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).		

ID	Item	Amount	Definition
7	Direct Institutional Support.	\$4,504,226	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
8	Indirect Facilities and Administrative Support.	\$9,592,069	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	\$4,321,039	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	\$15,000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institutionnegotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$1,871,804	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	\$5,730,019	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	\$0	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	\$114,911	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

ID	Item	Amount	Definition
15	Other Operating Revenue.	\$232,373	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.	\$43,284,573	Add Categories 1-15.
$Ex_{i}$	penses		
17	Athletic Student Aid.	\$7,049,918	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
18	Guarantees.	\$1,064,976	Include amounts paid to visiting participating institutions.
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$8,012,921	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

ID	Item	Amount	Definition
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$4,963,550	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	\$782,061	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	\$622,062	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	\$3,131,458	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason.  Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	\$461,609	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	\$1,668,448	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.

ID	Item	Amount	Definition
28	Fund Raising, Marketing and Promotion.	\$143,465	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	\$0	Include all expenses paid by the athletics department, including non- athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	\$559,158	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	\$154,454	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	\$9,592,069	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	\$393,756	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	\$22,665	Include memberships, conference and association dues.
35	Other Operating Expenses.	\$5,699,209	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	\$44,321,779	Add Categories 17-35.
37	Transfers to Institution	\$116,085	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

**Reporting Institution:** University of New Mexico

**Reporting Year (FY):** 2012

ID	Item	Amount	Definition
38 7	Total Expenses	\$44,437,864 Add Categories 36-37.	

### **Revenue/Expense Details**

1 Ticket \$6,414,564 Include revenue received for sales of admissions to athletics events. Include ticket sales Sales.

Sales. to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Revenues by Source</b>	Ticket Sales.	Ticket Sales.	Ticket Sales.	
Baseball	34,739			
Basketball	4,412,581	533,348		
Football	1,336,662			
Golf	0	0		
Skiing	0	0		
Soccer	39,262	11,686		
Softball		8,766		
Swimming and Diving		0		
Tennis	0	0		
Track and Field, X-Country	6,783	6,517		
Volleyball		24,220		
Others				
Subtotal All Teams	5,830,027	584,537	0	
Revenue Not Related to Specific Teams				
Total Revenue	5,830,027	584,537	0	

2 Student Fees \$1,889,722 Include student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	<b>Student Fees</b>	<b>Student Fees</b>	<b>Student Fees</b>	
Baseball				
Basketball				
Football				
Golf				
Skiing				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	0	(	0	
Revenue Not Related to Specific Team	ns		1,889,722	
Total Revenue	0	(	1,889,722	

3 Guarantees.

\$1,175,661 Include revenue received from participation in away games.

	Men's Teams Only W	<b>Vomen's Teams Only No</b>	ot Allocated by Gender
<b>Revenues by Source</b>	Guarantees.	Guarantees.	Guarantees.
Baseball	12,000		
Basketball	95,000		
Football	1,050,000		
Golf			
Skiing			
Soccer	4,000	650	
Softball		11,000	
Swimming and Diving			
Tennis		1,911	
Track and Field, X-Country			
Volleyball		1,100	
Others			
Subtotal All Teams	1,161,000	14,661	0
Revenue Not Related to Specific Teams			
Total Revenue	1,161,000	14,661	0

4 Contributions. \$5,326,885 Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Revenues by Source</b>	Contributions.	Contributions.	Contributions.	
Baseball	80,725			
Basketball	142,253	55,057		
Football	327,169			
Golf	102,487	26,277		
Skiing	27,999	22,908		
Soccer	61,405	8,638		
Softball		4,320		
Swimming and Diving		2,800		
Tennis	30,852	12,352		
Track and Field, X-Country	28,141	27,037		
Volleyball		98,366		
Others				
Subtotal All Teams	801,031	257,755	0	
Revenue Not Related to Specific Teams			4,268,099	
Total Revenue	801,031	257,755	4,268,099	

**Reporting Institution:** University of New Mexico

Reporting Year (FY): 2012

5 Compensation and Benefits Provided by a Third Party. \$0 Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.	_
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and			
Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Direct State or Other Government Support. \$2,096,300 Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).

Revenues by Source	Men's Teams Only Direct State or Other Government Support.	Women's Teams Only Direct State or Other Government Support.	Not Allocated by Gender Direct State or Other Government Support.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0
Revenue Not Related to Specific Teams			2,096,300
Total Revenue	0	(	2,096,300

7 Direct Institutional Support.

\$4,504,226 Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).

Revenues by Source	Men's Teams Only Direct Institutional Support.	Women's Teams Only Direct Institutional Support.	Not Allocated by Gender Direct Institutional Support.
Baseball	77,603		
Basketball	155,206	134,041	
Football	802,833		
Golf	42,329	42,329	)
Skiing	98,767	98,767	1
Soccer	70,548	42,329	)
Softball		176,370	)
Swimming and Diving		119,932	2
Tennis	70,548	98,767	7
Track and Field, X-Country	134,256	169,448	3
Volleyball		98,767	7
Others			
Subtotal All Teams	1,452,090	980,750	0
Revenue Not Related to Specific Teams			2,071,386
Total Revenue	1,452,090	980,750	2,071,386

8 Indirect
Facilities and
Administrative
Support.

\$9,592,069 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).

Revenues by Source	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			9,592,069
Total Revenue	0	0	9,592,069

Distributions including all tournament revenues.

9 NCAA/Conference \$4,321,039 Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

Revenues by Source	Men's Teams Only NCAA/Conference Distributions including all tournament revenues.	Women's Teams Only NCAA/Conference Distributions including all tournament revenues.	Not Allocated by Gender NCAA/Conference Distributions including all tournament revenues.
Baseball	24,025		
Basketball	80,851	30,017	
Football	120,979		
Golf	3,443	2,318	
Skiing	7,808	7,852	
Soccer	14,555	10,317	
Softball		6,503	
Swimming and Diving		5,398	
Tennis	7,054	2,098	
Track and Field, X-Country	14,682	17,952	
Volleyball		21,392	
Others			
Subtotal All Teams	273,397	103,847	0
Revenue Not Related to Specific Teams			3,943,795
Total Revenue	273,397	103,847	3,943,795

**Reporting Institution:** University of New Mexico

**Reporting Year (FY): 2012** 

10 Broadcast, Television, Radio, and Internet Rights. \$15,000 Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

Revenues by Source		Women's Teams Only Broadcast, Television, Radio, and Internet Rights	Not Allocated by Gender Broadcast, Television, s. Radio, and Internet Rights.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving	f )		
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams			15,000
Total Revenue	0		0 15,000

Program Sales, Concessions, Novelty Sales, and Parking. \$1,871,804 Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).

Revenues by Source	,	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,871,804
Total Revenue	0	0	1,871,804

12 Royalties, Licensing, Advertisements and Sponsorships. \$5,730,019 Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Women's Teams Only Royalties, Licensing, Advertisements and Sponsorships.	Not Allocated by Gender Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0 0
Revenue Not Related to Specific Teams			5,730,019
Total Revenue	0	(	5,730,019

13 Sports Camp Revenues.

\$0 Include amounts received by the athletics department for sports-camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Sports Camp Revenues.	Sports Camp Revenues.	<b>Sports Camp Revenues.</b>
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(	) (	0
Revenue Not Related to Specific Teams			
Total Revenue	(	) (	0

Investment Income.

14 Endowment and \$114,911 Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?

Revenues by Source	Men's Teams Only Endowment and Investment Income.	Women's Teams Only Endowment and Investment Income.	Not Allocated by Gender Endowment and Investment Income.
Baseball	2,312		
Basketball	814	1,617	
Football	18,077		
Golf	5,325	2,532	
Skiing	4,574	3,743	
Soccer			
Softball		714	
Swimming and Diving			
Tennis	4,251		
Track and Field, X-Country	7,673	7,373	
Volleyball		598	
Others			
Subtotal All Teams	43,026	16,577	0
Revenue Not Related to Specific Teams			55,308
Total Revenue	43,026	16,577	55,308

15 Other Operating Revenue.

\$232,373 Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Revenues by Source</b>	Other Operating Revenue.	Other Operating Revenue.	Other Operating Revenue.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(	0 0	0
Revenue Not Related to Specific Teams			232,373
Total Revenue	(	0 0	232,373

16

Total Operating Revenue.

\$43,284,573 Add Categories 1-15.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenue.	Total Operating Revenue.	Total Operating Revenue.
Baseball	231,404		
Basketball	4,886,705	754,080	
Football	3,655,720		
Golf	153,584	73,456	
Skiing	139,148	133,270	
Soccer	189,770	73,620	
Softball		207,673	
Swimming and Diving		128,130	
Tennis	112,705	115,128	
Track and Field, X-Country	191,535	228,327	
Volleyball		244,443	
Others			
Subtotal All Teams	9,560,571	1,958,127	0
Revenue Not Related to Specific Teams			31,765,875
Total Revenue	9,560,571	1,958,127	31,765,875

Total Students

Receiving Aid

17	Athletic Student Aid.	Total Dollar Amount	\$7,049,918	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
		Total Equivalencies Awarded	237.72	

## Male Athlete Scholarships

362

Sport	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.32	27	263,176
Basketball	13	13	388,240
Football	81	81	2,299,547
Golf	4.5	10	124,287
Skiing	5.64	8	164,394
Soccer	7.92	24	219,556
Tennis	4.43	11	129,044
Track and Field, X-Country	11.62	30	325,332
Expenses Not Related to Specific Teams			246,161
Totals	139.43	204	4,159,737

# Female Athlete Scholarships

Sport	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	15	15	390,447
Golf	4.5	6	136,549
Skiing	5.53	7	164,850
Soccer	12.25	28	314,323

Sport	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount
Softball	11.54	17	341,289
Swimming and Diving	12.23	32	339,877
Tennis	8	8	226,344
Track and Field, X-Country	17.24	33	459,781
Volleyball	12	12	296,388
Expenses Not Related to Specific Teams			156,858
Totals	98.29	158	2,826,706

# Not Allocated by Gender Scholarships

Sport	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount	
Expenses Not Related to Specific Teams			63,475	
Totals	C	0	63,475	

18 Guarantees.

\$1,064,976 Include amounts paid to visiting participating institutions.

	Men's Teams Only Women's Teams Only Not Allocated by Ger						
<b>Expenses by Object of Expenditure</b>	Guarantees.	Guarantees.	Guarantees.				
Baseball	16,000						
Basketball	529,500	76,000					
Football	380,000						
Golf	7,083	4,150					
Skiing							
Soccer	23,500	2,500					
Softball		6,050					
Swimming and Diving		275					
Tennis	1,000						
Track and Field, X-Country							
Volleyball		18,918					
Others							
Subtotal All Teams	957,083	107,893	0				
Expenses Not Related to Specific Teams							
Total Expenses	957,083	107,893	0				

- Benefits, and Bonuses Paid by the University and Related Entities.
- 19 Coaching Salaries, \$8,012,921 Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
- 20 Coaching Other Compensation and Benefits Paid by a Third Party.
- \$0 Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

#### Men's Teams Coaching Expenses

	Men's Teams Head Coaches						<b>Men's Teams Assistant Coaches</b>			
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.		r of Positio		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.		
Baseball	1	1	160,367		2	2	155,176			
Basketball	1	1	1,637,346		4	4	817,076			
Football	1	1	776,758		9	9	1,572,327			
Golf	1	1	109,415		1	1	49,191			
Skiing	1	0.5	48,066		1	0.5	34,919			
Soccer	1	1	171,875		2	2	96,746			
Tennis	1	1	88,687		1	1	52,212			
Track and Field, X- Country	1	0.5	60,400		4	2	98,952			
Subtotal All Teams	8	7.0	3,052,914	C	24	21.5	2,876,599	0		

	Me	Men's Teams Head Coaches			Men's Teams Assistant Coaches			
<b>Sport</b>	<b>Numbe FTE</b>	Coaching	<b>Coaching Other</b>	Numbe FTE	Coaching	<b>Coaching Other</b>		
	r of	Salaries,	Compensation	r of	Salaries,	Compensation		
	Positio	Benefits, and	and Benefits	Positio	Benefits, and	and Benefits		
	ns	<b>Bonuses Paid by</b>	Paid by a Third	ns	<b>Bonuses Paid by</b>	Paid by a Third		
		the University	Party.		the University	Party.		
		and Related			and Related			
		Entities.			<b>Entities.</b>			
Expenses								
Not Related								
to Specific								
Teams								
Total		3,052,914	0		2,876,599	0		
Expenses		2,022,711			2,070,099	v		

# Women's Teams Coaching Expenses

	<b>Women's Teams Head Coaches</b>						Women's Teams Assistant Coaches			
Sport	Numbe r of Positio ns		Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	r of Positio	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.		
Basketball	1	1	354,022		3	3	313,541			
Golf	1	1	98,064		1	1	46,190			
Skiing	1	0.5	48,066		1	0.5	34,919			
Soccer	1	1	106,512		2	2	93,357			
Softball	1	1	114,894		2	2	123,208			
Swimming and Diving	1	1	71,060		2	2	101,782			
Tennis	1	1	84,295		1	1	47,030			
Track and Field, X-Country	1	0.5	60,400		4	2	110,953			
Volleyball	1	1	149,724		2	2	125,391			
Subtotal All Teams	9	8.0	1,087,037	C	18	15.5	996,371	0		

	Won	nen's Teams Head	<b>Women's Teams Assistant Coaches</b>			
Sport	<b>Numbe FTE</b>	Coaching	<b>Coaching Other</b>	Numbe FTE	Coaching	<b>Coaching Other</b>
	r of	Salaries,	Compensation	r of	Salaries,	Compensation
	Positio	Benefits, and	and Benefits	Positio	Benefits, and	and Benefits
	ns	<b>Bonuses Paid by</b>	Paid by a Third	ns	<b>Bonuses Paid by</b>	Paid by a Third
		the University	Party.		the University	Party.
		and Related			and Related	
		<b>Entities.</b>			<b>Entities.</b>	
Expenses						
Not Related						
to Specific						
Teams						
Total		1,087,037	0		996,371	0
Expenses		, ,			,	

- 21 Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.
- \$4,963,550 Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men?s athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men?s and women?s teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
- 22 Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.
- \$0 Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution?s W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

	Men's Te	ams Only	Women's T	Teams Only	Not Allocate	d by Gender
by Object of	Administrative Salaries, Benefits and Bonuses Paid by the	Administrative Other Compensation and Benefits Paid by a	Administrative Salaries, Benefits and Bonuses Paid by the	Administrative Other Compensation and Benefits Paid by a	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Administrative Other Compensation and Benefits Paid by a
Baseball	1,488					
Basketball						
Football	49,021					
Golf						
Skiing						
Soccer	774		236			
Softball						
Swimming and Diving						

by Object of	<b>Support Staff/</b>	Administrative Other Compensation and Benefits Paid by a	<b>Support Staff/</b>	Administrative Other Compensation and Benefits Paid by a	Not Allocated Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/
Tennis	895		318			
Track and Field, X-Country						
Volleyball			368			
Others						
Subtotal All Teams	52,178	0	922	0	0	0
Expenses Not Related to Specific Teams					4,910,450	
Total Expenses	52,178	0	922	0	4,910,450	0

23 Severance Payments.

\$782,061 Include severance payments and applicable benefits recognized for past coaching and administrative personnel.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditur	Severance Payments.	Severance Payments.	<b>Severance Payments.</b>	
Baseball				
Basketball				
Football	782,061			
Golf				
Skiing				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Subtotal All Teams	782,061	0	(	
Expenses Not Related to Specific Teams				
Total Expenses	782,061	0	(	

24 Recruiting. \$622,062 Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as inkind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Expenses by Object of Expenditure</b>	Recruiting.	Recruiting.	Recruiting.	
Baseball	35,745			
Basketball	97,966	85,612		
Football	258,939			
Golf	24,803	12,395		
Skiing	1,634	1,337		
Soccer	17,114	8,473		
Softball		19,531		
Swimming and Diving		14,298		
Tennis	6,000	3,022		
Track and Field, X-Country	12,535	12,044		
Volleyball		10,614		
Others				
Subtotal All Teams	454,736	167,326	0	
Expenses Not Related to Specific Teams	S			
Total Expenses	454,736	167,326	0	

Trave preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution?s own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
<b>Expenses by Object of Expenditure</b>	<b>Team Travel</b>	Team Travel	Team Travel	
Baseball	184,131			
Basketball	313,507	156,195		
Football	809,813			
Golf	109,433	45,254		
Skiing	54,458	44,557		
Soccer	112,758	96,191		
Softball		116,473		
Swimming and Diving		117,541		
Tennis	87,481	85,496		
Track and Field, X-Country	111,569	107,194		
Volleyball		170,082		
Others				
Subtotal All Teams	1,783,150	938,983	0	
Expenses Not Related to Specific Teams			409,325	
Total Expenses	1,783,150	938,983	409,325	

26 Equipment, Uniforms and Supplies.

\$461,609 Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.

Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	31,138		
Basketball	57,663	4,616	
Football	190,057		
Golf	40,671	3,421	
Skiing	7,929	6,487	
Soccer	4,225	5,676	
Softball		16,763	
Swimming and Diving		10,186	
Tennis	27,896	11,420	
Track and Field, X-Country	15,829	15,209	
Volleyball		11,378	
Others			
Subtotal All Teams	375,408	85,156	0
Expenses Not Related to Specific Teams			1,045
Total Expenses	375,408	85,156	1,045

27 Game \$1,668,448 Include game-day expenses other than travel that are necessary for intercollegiate Expenses. athletics competition, including officials, security, event staff, ambulance and such.

	Men's Teams Only Women's Teams Only Not Allocated by G		
<b>Expenses by Object of Expenditure</b>	Game Expenses.	Game Expenses.	Game Expenses.
Baseball	116,505		
Basketball	441,582	296,816	
Football	674,655		
Golf	0		
Skiing	0		
Soccer	25,121	20,660	
Softball		39,349	
Swimming and Diving			
Tennis	10,938	4,697	
Track and Field, X-Country	6,600	6,341	
Volleyball		25,184	
Others			
Subtotal All Teams	1,275,401	393,047	0
Expenses Not Related to Specific Teams			
Total Expenses	1,275,401	393,047	0

Fund Raising, Marketing \$143,465 Include costs associated with fund raising, marketing and promotion and Promotion. for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion.	Women's Teams Only Fund Raising, Marketing and Promotion.	Not Allocated by Gender Fund Raising, Marketing and Promotion.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			143,465
Total Expenses	0	0	143,465

29 Sports
Camp
Expenses.

\$0 Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Sports Camp Expenses.	Sports Camp Expenses.	<b>Sports Camp Expenses.</b>
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	(	) (	0
Expenses Not Related to Specific Teams			
Total Expenses	(	) (	0

30 Direct Facilities, Maintenance, and Rental. \$559,158 Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.

Expenses by Object of Expenditure		Women's Teams Only Direct Facilities, Maintenance, and Rental.	Not Allocated by Gender Direct Facilities, Maintenance, and Rental.
Baseball			
Basketball			
Football			
Golf			
Skiing	90		
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	1,760		
Volleyball			
Others			
Subtotal All Teams	1,850	0	0
Expenses Not Related to Specific Teams			557,308
Total Expenses	1,850	0	557,308

31 Spirit Groups \$154,454 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender		
<b>Expenses by Object of Expenditure</b>	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams			154,454
Total Expenses	0	(	154,454

32 Indirect
Facilities and
Administrative
Support.

\$9,592,069 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).

Expenses by Object of Expenditure	Men's Teams Only Indirect Facilities and Administrative Support.	Women's Teams Only Indirect Facilities and Administrative Support.	Not Allocated by Gender Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			9,592,069
Total Expenses	0	0	9,592,069

33 Medical Expenses and Medical Insurance

\$393,756 Include medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Medical Insurance	Women's Teams Only Medical Expenses and Medical Insurance	Not Allocated by Gender Medical Expenses and Medical Insurance
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	(	0
Expenses Not Related to Specific Teams			393,756
Total Expenses	0	(	393,756

Memberships and Dues.

\$22,665 Include memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	646		
Basketball	3,070	1,621	
Football	8,447		
Golf	2,791	1,344	
Skiing			
Soccer	933	933	
Softball		1,060	
Swimming and Diving		220	
Tennis	925		
Track and Field, X-Country			
Volleyball		675	
Others			
Subtotal All Teams	16,812	5,853	0
Expenses Not Related to Specific Teams			
Total Expenses	16,812	5,853	0

35 Other Operating Expenses.

\$5,699,209 Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball	53,873		
Basketball	327,017	67,051	
Football	715,788		
Golf	64,258	25,235	
Skiing	45,406	37,224	
Soccer	22,306	18,823	
Softball		22,773	
Swimming and Diving		13,099	
Tennis	37,559	7,276	
Track and Field, X-Country	36,767	37,087	
Volleyball		57,832	
Others			
Subtotal All Teams	1,302,974	286,400	0
Expenses Not Related to Specific Teams			4,109,835
Total Expenses	1,302,974	286,400	4,109,835

Total Operating Expenses.

\$44,321,779 Add Categories 17-35.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.
Baseball	1,018,245		
Basketball	4,612,967	1,745,921	
Football	8,517,413		
Golf	531,932	372,602	
Skiing	356,896	337,440	
Soccer	694,908	667,684	
Softball		801,390	
Swimming and Diving		668,338	
Tennis	442,637	469,898	
Track and Field, X-Country	669,744	809,009	
Volleyball		866,554	
Others			
Subtotal All Teams	16,844,742	6,738,836	0
Expenses Not Related to Specific Teams	246,161	156,858	20,335,182
Total Expenses	17,090,903	6,895,694	20,335,182

Transfers to \$116,085 Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
<b>Expenses by Object of Expenditure</b>	Transfers to Institution	Transfers to Institution	<b>Transfers to Institution</b>
Baseball			
Basketball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams		0 0	0
Expenses Not Related to Specific Teams			116,085
Total Expenses	(	0 0	116,085

38 Total Expenses

\$44,437,864 Add Categories 36-37.

	Men's Teams Only V	Women's Teams Only N	ot Allocated by Gender
<b>Expenses by Object of Expenditure</b>	<b>Total Expenses</b>	<b>Total Expenses</b>	<b>Total Expenses</b>
Baseball	1,018,245		
Basketball	4,612,967	1,745,921	
Football	8,517,413		
Golf	531,932	372,602	
Skiing	356,896	337,440	
Soccer	694,908	667,684	
Softball		801,390	
Swimming and Diving		668,338	
Tennis	442,637	469,898	
Track and Field, X-Country	669,744	809,009	
Volleyball		866,554	
Others			
Subtotal All Teams	16,844,742	6,738,836	0
Expenses Not Related to Specific Teams	246,161	156,858	20,451,267
Total Expenses	17,090,903	6,895,694	20,451,267

#### **Athletics Participation**

Table 640 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participants Number of Participants							
		Participating on a Second Team			_	Participating on a Third Team		
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Baseball		37						
Basketball		16	16					
Cross Country		23	24					
Football		115						
Golf		15	7					
Skiing		15	10					
Soccer		28	32					
Softball			20					
Swimming and Diving			41					
Tennis		14	11					
Track, Indoor		50	50					
Track, Outdoor		50	50					
Volleyball			16					
Others								
Total Participants		363	277	0	0	0	0	
Participant Proportion		56.7%	43.3%					
Unduplicated Count of Participants		363	277					

# **Head Coaching Assignments - Men's Teams**

Table 2A

8 Table 2A - - - Head Coaches Assignments Men's Teams

#### **Head Coaches of Men's Teams**

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time	Part Time			Full Time	Part Time
	<b>Duties</b>	<b>Duties</b>	University Employee	University Employee or Volunteer	_	_	<b>Employee</b>	University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Skiing	1		1					
Soccer	1		1					
Tennis	1		1					
Track and Field, X-Country	1		1					
Others								
Coaching Position Totals	8	0	8	0	0	0	0	0

# **Head Coaching Assignments - Women's Teams**

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

# **Head Coaches of Women's Teams**

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Skiing	1		1					
Soccer					1		1	
Softball					1		1	
Swimming and Diving			1					
Tennis	1		1					
Track and Field, X- Country	1		1					
Volleyball	1		1					
Others								
Coaching Position Totals	5	0	5	0	4	0	4	0

# **Assistant Coaching Assignments - Men's Teams**

Table 3A

30 Table 3A - - - Assistant Coaches Assignments Men's Teams

#### **Assistant Coaches of Men's Teams**

	<b>Male Coaches - Head Count</b>			Female Coaches - Head Count				
Sport	<b>Full Time</b>	Part Time	<b>Full Time</b>	<b>Part Time</b>	<b>Full Time</b>	Part Time	<b>Full Time</b>	<b>Part Time</b>
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	<b>Duties</b>	<b>Duties</b>	<b>Employee</b>	<b>Employee or</b>	<b>Duties</b>	<b>Duties</b>	<b>Employee</b>	<b>Employee or</b>
				Volunteer				Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	9		9					
Golf	1	1	1	1				
Skiing		3	2	1				
Soccer	2	1	2	1				
Tennis	1	1	1	1				
Track and Field, X-Country		4	2	2	1		1	
Others								
Coaching Position Totals	18	11	22	7	1	0	1	0

# **Assistant Coaching Assignments - Women's Teams**

Table 3B

23 Table 3B - - - Assistant Coaches Assignments Women's Teams

#### **Assistant Coaches of Women's Teams**

	<b>Male Coaches - Head Count</b>			<b>Female Coaches - Head Count</b>				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Golf		1		1	1		1	
Skiing		2	2					
Soccer	1		1		1		1	
Softball					2		2	
Swimming and Diving			1		1		1	
Tennis		1		1	1		1	
Track and Field, X-Country		4	2	2		1	1	
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	4	9	8	5	9	1	10	0

### **Other Reporting Items**

## Other Data Categories:

**Revenues:** \$1,257,213,664

**Institutional Expenses:** \$1,737,050,369

**Institution's Education and General Expenses:** \$850,548,832

Average Cost of Full Grant-in-Aid - In-State: \$14,990

Average Cost of Full Grant-in-Aid - Out-of-State: \$29,100

**Average Cost of Attendance - In-State: \$18,407** 

Average Cost of Attendance - Out-of-State: \$32,517

**Reporting Institution:** University of New Mexico Reporting Year (FY): 2012

### **Comments**

Comments: Assistant Ski & Dry Track coaches are for both Men's & Dry Women's programs.

### **Operating Expenses**

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses

\$4,851,145 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

	Operatin	g Expenses	Per Capita Expenses		
Sport	Men's Teams	Women's Teams	<b>Men's Teams</b>	Women's Teams	
Baseball	331,774		8,967		
Basketball	812,752	457,627	50,797	28,602	
Football	1,674,525		14,561		
Golf	150,104	48,675	10,007	6,954	
Skiing	62,387	51,044	4,159	5,104	
Soccer	142,104	122,527	5,075	3,829	
Softball		172,585		8,629	
Swimming and Diving		127,727		3,115	
Tennis	126,315	101,613	9,023	9,238	
Track and Field, X-Country	133,998	128,744	1,089	1,038	
Volleyball		206,644		12,915	
Others					
Total Operating Expense	3,433,959	1,417,186	9,460	5,116	
Percent of Total	70.8%	29.2%			

#### **Revenues by Sport**

Note: These values are calculated from data entered earlier in the system.

Table 7 \$0 You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program ues. advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	Women's Teams Only	Gender	Total
Revenues Attributable to Specific Teams	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.	Table 7 Revenues.
Baseball				0
Basketball				0
Football				0
Golf				0
Skiing				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Others				0
Total Revenue excluding football and basketball	0	0	0	0
Total Revenue	0	C	0	0
Revenue Not Related to Specific Teams				0
Grand Total Revenue	0	0	0	0

#### **Expenses by Sport**

Note: These values are calculated from data entered earlier in the system.

Table 8 \$0 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.
Baseball				0
Basketball				0
Football				0
Golf				0
Skiing				0
Soccer				0
Softball				0
Swimming and Diving				0
Tennis				0
Track and Field, X-Country				0
Volleyball				0
Others				0
Total Expenses excluding football and basketball	0	0	0	0
Total Expenses	0	0	0	0
Expenses Not Related to Specific Teams				0
Grand Total Expenses	0	0	0	0

#### Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.

Men's Teams	\$3,913,576
Women's Teams	\$2,669,848
Total Amount	\$6,583,424

Recruiting Expenditures

Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution?s own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$454,736
Women's Teams	\$167,326
Total Amount	\$622,062

Head Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Head Coaches	Dollars per FT FTE	E's	Dollars per Position	Number of Positions	
Men's Teams	\$436,131	7	\$381,614		8
Women's Teams	\$135,880	8	\$120,782		9

Assistant Coaches Salaries Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).

Average Salaries of Assistant Coaches	Dollars per FTI FTE	E's Dollars per Position	Number of Positions
Men's Teams	\$133,795 21	1.5 \$119,858	24
Women's Teams	\$64,282 15	5.5 \$55,354	18

# **Statement of Revenues and Expenses For the fiscal year ended 2012 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball		Non-Program Specific	Total
Re	venues						
1	Ticket Sales.	\$1,336,662	\$4,412,581	\$533,348	\$131,973	\$0	\$6,414,564
2	Student Fees	\$0	\$0	\$0	\$0	\$1,889,722	\$1,889,722
3	Guarantees.	\$1,050,000	\$95,000	\$0	\$30,661	\$0	\$1,175,661
4	Contributions.	\$327,169	\$142,253	\$55,057	\$534,307	\$4,268,099	\$5,326,885
5	Compensation and Benefits Provided by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
6	Direct State or Other Government Support.	\$0	\$0	\$0	\$0	\$2,096,300	\$2,096,300
7	Direct Institutional Support.	\$802,833	\$155,206	\$134,041	\$1,340,760	\$2,071,386	\$4,504,226
8	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$9,592,069	\$9,592,069
9	NCAA/Conference Distributions including all tournament revenues.	\$120,979	\$80,851	\$30,017	\$145,397	\$3,943,795	\$4,321,039
10	Broadcast, Television, Radio, and Internet Rights.	\$0	\$0	\$0	\$0	\$15,000	\$15,000
11	Program Sales, Concessions, Novelty Sales, and Parking.	\$0	\$0	\$0	\$0	\$1,871,804	\$1,871,804
12	Royalties, Licensing, Advertisements and Sponsorships.	\$0	\$0	\$0	\$0	\$5,730,019	\$5,730,019
13	Sports Camp Revenues.	\$0	\$0	\$0	\$0	\$0	\$0
14	Endowment and Investment Income.	\$18,077	\$814	\$1,617	\$39,095	\$55,308	\$114,911
15	Other Operating Revenue.	\$0	\$0	\$0	\$0	\$232,373	\$232,373
16	Total Operating Revenue.	\$3,655,720	\$4,886,705	\$754,080	\$2,222,193	\$31,765,875	\$43,284,573
Exp	penses						
17	Athletic Student Aid.	\$2,299,547	\$388,240	\$390,447	\$3,505,190	\$466,494	\$7,049,918

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
18	Guarantees.	\$380,000	\$529,500	\$76,000	\$79,476	\$0	\$1,064,976
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	\$2,349,085	\$2,454,422	\$667,563	\$2,541,851	\$0	\$8,012,921
20	Coaching Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
21	Support Staff/ Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	\$49,021	\$0	\$0	\$4,079	\$4,910,450	\$4,963,550
22	Support Staff/ Administrative Other Compensation and Benefits Paid by a Third Party.	\$0	\$0	\$0	\$0	\$0	\$0
23	Severance Payments.	\$782,061	\$0	\$0	\$0	\$0	\$782,061
24	Recruiting.	\$258,939	\$97,966	\$85,612	\$179,545	\$0	\$622,062
25	Team Travel	\$809,813	\$313,507	\$156,195	\$1,442,618	\$409,325	\$3,131,458
26	Equipment, Uniforms and Supplies.	\$190,057	\$57,663	\$4,616	\$208,228	\$1,045	\$461,609
27	Game Expenses.	\$674,655	\$441,582	\$296,816	\$255,395	\$0	\$1,668,448
28	Fund Raising, Marketing and Promotion.	\$0	\$0	\$0	\$0	\$143,465	\$143,465
29	Sports Camp Expenses.	\$0	\$0	\$0	\$0	\$0	\$0
30	Direct Facilities, Maintenance, and Rental.	\$0	\$0	\$0	\$1,850	\$557,308	\$559,158
31	Spirit Groups	\$0	\$0	\$0	\$0	\$154,454	\$154,454
32	Indirect Facilities and Administrative Support.	\$0	\$0	\$0	\$0	\$9,592,069	\$9,592,069
33	Medical Expenses and Medical Insurance	\$0	\$0	\$0	\$0	\$393,756	\$393,756
34	Memberships and Dues.	\$8,447	\$3,070	\$1,621	\$9,527	\$0	\$22,665

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
35	Other Operating Expenses.	\$715,788	\$327,017	\$67,051	\$479,518	\$4,109,835	\$5,699,209
36	Total Operating Expenses.	\$8,517,413	\$4,612,967	\$1,745,921	\$8,707,277	\$20,738,201	\$44,321,779
37	Transfers to Institution	\$0	\$0	\$0	\$0	\$116,085	\$116,085
38	Total Expenses	\$16,985,805	\$9,225,934	\$3,195,026	\$17,314,244	\$36,692,723	\$83,413,732
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$13,330,085	-\$4,339,229	-\$2,440,946	-\$15,092,051	-\$4,926,848	-\$40,129,159

#### **Reporting Year (FY):** 2012

#### **Capital Expenditure Survey**

- 1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?
  - **x** Yes. Go to question 2.

No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?

Basketball Facility?

x Other

- 3. Current year additions: Additions to facilities during the current reporting period.
  - a. Football Athletics Facilities
  - b. Basketball Athletics Facilities

c. Other Athletics Facilities

\$612,633

d. Total Athletics Facilities (a+b+c)

\$612,633

- e. Other Institutional Facilities
- 4. Current year deletions: Deletions of facilities during the current reporting period.
  - a. Football Athletics Facilities
  - b. Basketball Athletics Facilities
  - c. Other Athletics Facilities

d. Total Athletics Facilities (a+b+c)

\$0

- e. Other Institutional Facilities
- 5. Total book value of athletically-related and university plant and equipment net of depreciation.

\$84,209,187

Institution's Total Property Plant and Equipment balance.\*

\$881,270,000

6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt Service

\$2,931,311

Institution's Annual Debt Service\*

\$33,484,880

7. Total debt outstanding on athletic and university facilities.

Athletically-Related Outstanding Debt Balance

\$87,905,514

Institution's Total Outstanding Debt Balance\*

\$245,249,407

#### Surplus/Deficit Allocation and Additional Athletics Financial Information

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/ Exp category reporting)

a. Total Athletics Revenues	\$43,284,573
b. Total Athletics Expenses	\$44,437,864
c. Surplus(Deficit)	-\$1,153,291

Reporting Year (FY): 2012

#### How is the deficit funded or surplus allocated? (Enter amount where applicable)

- d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above)
- e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)
- f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)
- g. Other (enter negative "-" if deficit indicated in 1.c above)

-\$1,153,291

Comment: The Athletic department has a deficit reducation plan with the University.

Questions 9-13 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

# 9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics:

\$3,923,823

# 10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:

\$0

# 11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:

-\$693,577

Additional Financial Information (voluntary submission if applicable)

#### 12. Direct support athletics provides back to the university/academics:

\$161,190

**Purpose of the direct support:** The Athletic department has a deficit reducation plan with the University.

13. Indirect support athletics provides back to the university/academics):

**Parking** 

Concessions

Licensing/Royalties

**Tuition** 

Pouring rights

Other \*Please specify (Max. 50 Chars.)

**Other Comment:** 

Total (calculated from entries above)

\$0

#### **Indirect Facilities and Administrative Support**

\* the following questions pertain to the Financial Reporting System's category #32 - Indirect Facilities and Administrative Support.

13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

Federal Indirect Cost Methodology

Square footage/space

**Reporting Institution:** University of New Mexico

**Reporting Year (FY): 2012** 

Headcount

Salaries

Percent of budget

**x** Other \*Please specify (Max. 50 Chars.)

Other Comment: Previous Agreements

13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?