

### School Info

We agree to release the institution's data to the conference: Yes

#### Institutional Contacts:

**Primary Contact Person:** Nicole Dopson

**Phone:** 5052778126

**CEO:** Dr. Garnett S. Stokes

**University CFO:** Interim, Nicole Dopson

**Audit Firm:** Moss Adams

**Title:** Dir,Financial Operations: Provost General Administrative

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**CEO Email:** unmpres@unm.edu

**University CFO Email:** nicole14@unm.edu

**AUP Report Issuance Date:** 01/11/2019

#### Classification & Conference:

**NCAA Primary Division:** I-FBS

**Athletic Conference:** Mountain West Conference

#### Undergraduates by Gender:

	Number	Percent
<b>Male Undergraduates:</b>	6,629	44.5%
<b>Female Undergraduates:</b>	8,273	55.5%
<b>Total Undergraduates:</b>	14,902	

#### Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball		x	
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			

<b>Sport</b>	<b>Men's Teams Only</b>	<b>Women's Teams Only</b>	<b>Mixed Teams</b>
Football	x		
Golf	x	x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			
Rugby			
Skiing	x	x	
Soccer	x	x	
Softball		x	
Swimming and Diving		x	
Tennis	x	x	
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling			
Others			
<b>Totals</b>	<b>10</b>	<b>12</b>	<b>0</b>

## Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$5,947,716	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> <li>• Public and faculty sales.</li> <li>• Student sales</li> <li>• Shipping and Handling fees.</li> </ul> <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$2,617,300	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$3,851,603	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$6,110,321	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> <li>• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)</li> <li>• Federal work study support for student workers employed by athletics.</li> <li>• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul>

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$869,777	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> <li>• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> </ul> <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$1,115,342	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$1,606,600	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$3,254,797	<p>Input contributions <b>provided <u>and</u> used by athletics</b> in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.</li> <li>• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.</li> <li>• Amounts received above face value for tickets.</li> </ul> <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> <li>• Pledges until funds are provided to athletics for use.</li> <li>• Contributions to be used in other reporting years.</li> </ul>
9	In-Kind	\$2,162,387	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Dealer provided automobiles.</li> <li>• Equipment.</li> <li>• Services.</li> <li>• Nutritional product.</li> </ul> <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$1,124,745	<p>Input <b>all</b> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$1,872,533	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$2,103,514	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$1,495,769	Input revenues from: <ul style="list-style-type: none"> <li>• Game Programs.</li> <li>• Novelties.</li> <li>• Food and Concessions.</li> <li>• Parking.</li> </ul> Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and Sponsorships	\$5,667,012	Input revenues from: <ul style="list-style-type: none"> <li>• Sponsorships.</li> <li>• Licensing Agreements.</li> <li>• Advertisement.</li> <li>• Royalties.</li> <li>• In-kind products and services as part of sponsorship agreement.</li> </ul> An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$288,441	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> . <p>This category includes only restricted investment and endowment income <b>used</b> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$1,647,866	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories. <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$200,320	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> <li>• Expense reimbursements.</li> <li>• Ticket sales.</li> </ul>
	Total Operating Revenues	\$41,936,043	Total of Categories 1-19.

*Expenses*

20	Athletic Student Aid	\$8,150,932	Input the total amount of athletic student-aid for the reporting year including: <ul style="list-style-type: none"> <li>• Summer school.</li> <li>• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).</li> <li>• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).</li> </ul>
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**Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.**

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

**Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.**

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.



ID	Item	Amount	Definition
21	Guarantees	\$730,900	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$7,745,084	<p data-bbox="646 327 1495 436">Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul data-bbox="646 480 1526 669" style="list-style-type: none"> <li data-bbox="646 480 1013 512">• Gross wages and bonuses.</li> <li data-bbox="646 527 1526 669">• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.</li> </ul> <p data-bbox="646 709 1235 741">Place any severance payments in Category 26.</p> <p data-bbox="646 781 1490 850">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p data-bbox="646 867 1487 976">Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul data-bbox="646 1020 1300 1320" style="list-style-type: none"> <li data-bbox="646 1020 833 1052">• Car stipend.</li> <li data-bbox="646 1066 1018 1098">• Country club membership.</li> <li data-bbox="646 1113 1300 1144">• Allowances for clothing, housing, entertainment.</li> <li data-bbox="646 1159 862 1190">• Speaking fees.</li> <li data-bbox="646 1205 959 1236">• Camps compensation.</li> <li data-bbox="646 1251 867 1283">• Media income.</li> <li data-bbox="646 1297 1008 1329">• Shoe and apparel income.</li> </ul> <p data-bbox="646 1360 1354 1392">Expense Category 23 and 25 should equal Category 10.</p> <p data-bbox="646 1432 1490 1501">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$6,398,373	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$515,861	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$803,502	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$3,144,759	<p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$532,965	<p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$1,798,015	<p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$378,288	<p>Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$0	<p>Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$236,329	<p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$1,115,342	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$1,651,607	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees charged by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul>
36	Indirect Institutional Support	\$869,777	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul> <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$570,462	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$561,752	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$474,402	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$6,216,220	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> <li>• Non-team travel (conferences, etc.).</li> <li>• Team banquets and awards.</li> </ul> <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$41,473	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> <li>• Team travel, lodging and meal expenses.</li> <li>• Bonuses related to bowl participation.</li> <li>• Spirit groups.</li> <li>• Uniforms.</li> </ul> <p><b>Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</b></p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game.</p> <p><b>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</b></p>
	Total Operating Expenses	\$41,936,043	Total of Categories 20-41A.

### Revenue/Expense Details

1 Ticket Sales \$5,947,716 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	38,881		
Basketball	3,489,086	462,085	
Beach Volleyball			0
Football	1,384,637		
Golf	0		0
Skiing	0		0
Soccer	29,716	17,480	
Softball			7,789
Swimming and Diving			0
Tennis	0		0
Track and Field, X-Country	45,053	45,054	
Volleyball			16,562
Others			
Subtotal All Teams	4,987,373	548,970	0
Revenue Not Related to Specific Teams	0	0	411,373
Total Revenue	4,987,373	548,970	411,373

2 Direct State or Other Government Support \$2,617,300 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			2,617,300
Total Revenue	0	0	2,617,300

3 Student Fees \$3,851,603 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			3,851,603
Total Revenue	0	0	3,851,603



4 Direct Institutional Support \$6,110,321 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	192,148		
Basketball	193,587	193,587	
Beach Volleyball		14,891	
Football	1,747,100		
Golf	44,674	29,783	
Skiing	185,972	74,456	
Soccer	96,793	141,299	
Softball		22,337	
Swimming and Diving		111,685	
Tennis	81,902	104,239	
Track and Field, X-Country	119,130	96,793	
Volleyball		119,130	
Others			
Subtotal All Teams	2,661,306	908,200	0
Revenue Not Related to Specific Teams			2,540,815
Total Revenue	2,661,306	908,200	2,540,815

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support

\$869,777 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			869,777
Total Revenue	0	0	869,777

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$1,115,342 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,115,342
Total Revenue	0	0	1,115,342

7 Guarantees \$1,606,600 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball			
Beach Volleyball		1,300	
Football	1,600,000		
Golf			
Skiing			
Soccer		2,000	
Softball			
Swimming and Diving		1,000	
Tennis	300		
Track and Field, X-Country			
Volleyball		2,000	
Others			
Subtotal All Teams	1,600,300	6,300	0
Revenue Not Related to Specific Teams			
Total Revenue	1,600,300	6,300	0

8 Contributions \$3,254,797 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	475,114		
Basketball	29,499	12,950	
Beach Volleyball			
Football	97,301		
Golf	86,691	21,015	
Skiing	70,984	70,984	
Soccer	81,646	27,988	
Softball		333	
Swimming and Diving		11,615	
Tennis	13,320	5,027	
Track and Field, X-Country		92,509	
Volleyball		15,236	
Others			
Subtotal All Teams	854,555	257,657	0
Revenue Not Related to Specific Teams			2,142,585
Total Revenue	854,555	257,657	2,142,585

9 In-Kind \$2,162,387 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			2,162,387
Total Revenue	0	0	2,162,387

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0



11 Media Rights \$1,124,745 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,124,745
Total Revenue	0	0	1,124,745

12 NCAA \$1,872,533 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,872,533
Total Revenue	0	0	1,872,533

13 Conference Distributions (Non Media and Non Bowl) \$2,103,514 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			2,103,514
Total Revenue	0	0	2,103,514

14 Program, Novelty, Parking and Concession Sales

\$1,495,769 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,495,769
Total Revenue	0	0	1,495,769

15 Royalties, Licensing,  
Advertisement and  
Sponsorships

\$5,667,012 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			5,667,012
Total Revenue	0	0	5,667,012

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income \$288,441 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	2,013		
Basketball	7,725	2,027	
Beach Volleyball			
Football	111,645		
Golf	26,447	645	
Skiing	3,774	3,773	
Soccer			
Softball		648	
Swimming and Diving			
Tennis	4,945		
Track and Field, X-Country	8,108	6,513	
Volleyball		743	
Others			
Subtotal All Teams	164,657	14,349	0
Revenue Not Related to Specific Teams			109,435
Total Revenue	164,657	14,349	109,435

18 Other Operating Revenue \$1,647,866 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only Other Operating Revenue	Women's Teams Only Other Operating Revenue	Not Allocated by Gender Other Operating Revenue
Baseball			
Basketball	9,789	2,146	
Beach Volleyball			
Football	17,214		
Golf		11,960	
Skiing	1,583	1,582	
Soccer	13,499		
Softball		845	
Swimming and Diving		1,155	
Tennis			
Track and Field, X-Country	16,345	16,345	
Volleyball		110	
Others			
Subtotal All Teams	58,430	34,143	0
Revenue Not Related to Specific Teams			1,555,293
Total Revenue	58,430	34,143	1,555,293



19 Bowl Revenues \$200,320 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Beach Volleyball			
Football	200,320		
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	200,320	0	0
Revenue Not Related to Specific Teams			
Total Revenue	200,320	0	0

Total Operating Revenues \$41,936,043 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	708,156		
Basketball	3,729,686	672,795	
Beach Volleyball		16,191	
Football	5,158,217		
Golf	157,812	63,403	
Skiing	262,313	150,795	
Soccer	221,654	188,767	
Softball		31,952	
Swimming and Diving		125,455	
Tennis	100,467	109,266	
Track and Field, X-Country	188,636	257,214	
Volleyball		153,781	
Others			
Subtotal All Teams	10,526,941	1,769,619	0
Revenue Not Related to Specific Teams	0	0	29,639,483
Total Revenue	10,526,941	1,769,619	29,639,483

20 Athletic Student Aid *Total Dollar Amount* \$8,150,932 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

**Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.**

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

**Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.**

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

<i>Total Equivalencies Awarded</i>	235.87
<i>Total Students Receiving Aid</i>	363

### Male Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2017-2018 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Baseball	11.59	0.21	11.8	26	333,478
Basketball	13	0	13	13	506,400
Football	79.47	0.76	80.23	89	3,161,823
Golf	4.57	0	4.57	10	140,541
Skiing	5.15	0.89	6.04	9	180,611
Soccer	10.25	0	10.25	26	320,791
Tennis	4.04	0	4.04	7	144,362
Track and Field, X-Country	11.55	0	11.55	26	373,897
Expenses Not Related to Specific Teams					
Totals	139.62	1.86	141.48	206	5,161,903

## Female Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2017-2018 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Basketball	14	0	14	14	549,142
Beach Volleyball	1.55	0	1.55	2	53,742
Golf	4.56	0	4.56	7	142,601
Skiing	3.35	0.39	3.74	6	114,171
Soccer	12.94	0.16	13.1	34	338,714
Softball	10.89	0.21	11.1	22	315,989
Swimming and Diving	9.51	0.47	9.98	16	307,142
Tennis	8	0.51	8.51	9	264,349
Track and Field, X-Country	16.45	0.34	16.79	35	515,511
Volleyball	11.06	0	11.06	12	387,668
Expenses Not Related to Specific Teams					

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Totals	92.31	2.08	94.39	157	2,989,029

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees \$730,900 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	330,000	64,000	
Beach Volleyball			
Football	325,000		
Golf			
Skiing			
Soccer	5,500		
Softball			
Swimming and Diving		1,400	
Tennis			
Track and Field, X-Country			
Volleyball		5,000	
Others			
Subtotal All Teams	660,500	70,400	0
Expenses Not Related to Specific Teams			
Total Expenses	660,500	70,400	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$7,745,084

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0

Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

### Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	256,576		2	2	206,035	
Basketball	1	1	823,544		3	3	648,652	
Football	1	1	869,317		10	9.5	1,694,903	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Golf	1	1	175,967		1	1	59,170	
Skiing	1	0.5	56,454		1	0.5	36,735	
Soccer	1	1	181,527		2	2	121,588	
Tennis	1	1	85,959					
Track and Field, X-Country	1	0.5	80,014		5	2.5	134,782	
Subtotal All Teams	8	7.0	2,529,358	0	24	20.5	2,901,865	0
Expenses Not Related to Specific Teams								
Total Expenses			2,529,358	0			2,901,865	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	358,258			3	353,355	
Beach Volleyball	0	0	0		1	0.5	31,021	
Golf	1	1	135,658		1	1	58,703	
Skiing	1	0.5	56,454		1	0.5	36,735	
Soccer	1	1	114,218		2	2	123,903	
Softball	1	1	132,601		2	2	102,341	
Swimming and Diving	1	1	82,226		2	2	116,710	



Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Tennis	1	1	92,039		1	1	52,155	
Track and Field, X-Country	1	0.5	80,014		5	2.5	134,782	
Volleyball	1	1	171,094		2	1.5	81,594	
Subtotal All Teams	9	8.0	1,222,562	0	17	16.0	1,091,299	0
Expenses Not Related to Specific Teams								
Total Expenses			1,222,562	0			1,091,299	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$6,398,373	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>

Expenses by Object of Expenditure	Men's Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Women's Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Not Allocated by Gender Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities
Baseball			
Basketball	333,871	189,026	

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Beach Volleyball						
Football	818,360					
Golf						
Skiing						
Soccer				8,879		
Softball				3,640		
Swimming and Diving						
Tennis	49,964					
Track and Field, X-Country						
Volleyball				5,653		
Others						
Subtotal All Teams	1,202,195	0	207,198	0	0	0
Expenses Not Related to Specific Teams			56,227		4,932,753	
Total Expenses	1,202,195	0	263,425	0	4,932,753	0

26 Severance Payments \$515,861 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams OnlyNot Allocated by Gender		
	Severance Payments	Severance Payments	Severance Payments
Baseball			
Basketball	515,861		
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	515,861	0	0
Expenses Not Related to Specific Teams			
Total Expenses	515,861	0	0

27 Recruiting \$803,502 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	40,876		
Basketball	173,705	91,311	
Beach Volleyball		358	
Football	322,949		
Golf	22,798	11,728	
Skiing			
Soccer	23,360	14,883	
Softball		17,525	
Swimming and Diving		20,349	
Tennis	8,125	1,355	
Track and Field, X-Country	16,147	16,147	
Volleyball		14,727	
Others			
Subtotal All Teams	607,960	188,383	0
Expenses Not Related to Specific Teams			7,159
Total Expenses	607,960	188,383	7,159

28 Team \$3,144,759 Input air and ground travel, lodging, meals and incidentals (including housing costs  
 Trave incurred during school break period) for competition related to preseason, regular season  
 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team  
 before a home game also should be included. Use of the institution's own vehicles or  
 airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	199,821		
Basketball	342,786	197,135	
Beach Volleyball		31,416	
Football	1,064,676		
Golf	86,721	41,751	
Skiing	46,004	46,004	
Soccer	156,816	130,446	
Softball		153,250	
Swimming and Diving		79,119	
Tennis	52,962	49,758	
Track and Field, X-Country	77,337	77,337	
Volleyball		85,793	
Others			
Subtotal All Teams	2,027,123	892,009	0
Expenses Not Related to Specific Teams			225,627
Total Expenses	2,027,123	892,009	225,627

29 Sports Equipment, Uniforms and Supplies \$532,965 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	44,713		
Basketball	60,589	1,957	
Beach Volleyball		505	
Football	196,897		
Golf	12,837	5,009	
Skiing	11,617	11,617	
Soccer	25,448	409	
Softball		10,788	
Swimming and Diving		11,956	
Tennis	18,705	1,439	
Track and Field, X-Country	25,716	25,716	
Volleyball		-1,092	
Others			
Subtotal All Teams	396,522	68,304	0
Expenses Not Related to Specific Teams			68,139
Total Expenses	396,522	68,304	68,139

30 Game Expense s \$1,798,015 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	93,633		
Basketball	475,774	310,879	
Beach Volleyball			
Football	688,479		
Golf	2,889	14,753	
Skiing	1,553	1,553	
Soccer	31,357	25,816	
Softball		37,624	
Swimming and Diving		150	
Tennis	17,734	14,533	
Track and Field, X-Country	15,569	15,568	
Volleyball		50,151	
Others			
Subtotal All Teams	1,326,988	471,027	0
Expenses Not Related to Specific Teams			
Total Expenses	1,326,988	471,027	0



31 Fund Raising, Marketing and Promotion \$378,288 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	27,082		
Basketball	1,397	4,071	
Beach Volleyball			
Football	9,073		
Golf	17,006	1,312	
Skiing	3,982	3,982	
Soccer	411	447	
Softball			
Swimming and Diving		838	
Tennis		341	
Track and Field, X-Country	831	832	
Volleyball		3,876	
Others			
Subtotal All Teams	59,782	15,699	0
Expenses Not Related to Specific Teams			302,807
Total Expenses	59,782	15,699	302,807

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses	Women's Teams Only Sports Camp Expenses	Not Allocated by Gender Sports Camp Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Spirit Groups \$236,329 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			236,329
Total Expenses	0	0	236,329

34 Athletic Facilities Debt Service, Leases and Rental Fee \$1,115,342 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			1,115,342
Total Expenses	0	0	1,115,342

35 Direct Overhead and Administrative Expenses \$1,651,607 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	4,926		
Basketball	12,290	6,637	
Beach Volleyball		3,547	
Football	85,414		
Golf	3,330	1,964	
Skiing	2,027	2,027	
Soccer	4,313	2,580	
Softball		6,199	
Swimming and Diving		2,225	
Tennis	1,472	1,511	
Track and Field, X-Country	2,941	2,940	
Volleyball		4,047	
Others			
Subtotal All Teams	116,713	33,677	0
Expenses Not Related to Specific Teams		26	1,501,191
Total Expenses	116,713	33,703	1,501,191

36 Indirect Institutional Support \$869,777 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			869,777
Total Expenses	0	0	869,777

37 Medical Expenses and Insurance \$570,462 Input medical expenses and medical insurance premiums for student-athletes.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Medical Expenses and Insurance</b>	<b>Women's Teams Only Medical Expenses and Insurance</b>	<b>Not Allocated by Gender Medical Expenses and Insurance</b>
Baseball	2		
Basketball	980	721	
Beach Volleyball			
Football	9,463		
Golf	2,367	8,111	
Skiing	4	3	
Soccer	2	384	
Softball		575	
Swimming and Diving		807	
Tennis	724	2,852	
Track and Field, X-Country	10,658	10,658	
Volleyball		2	
Others			
Subtotal All Teams	24,200	24,113	0
Expenses Not Related to Specific Teams		96	522,053
Total Expenses	24,200	24,209	522,053

38 Memberships and Dues \$561,752 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	2,360	12,110	
Beach Volleyball			
Football	36,768		
Golf	825	2,191	
Skiing	1,038	1,037	
Soccer	10,475	485	
Softball			
Swimming and Diving		528	
Tennis	585	740	
Track and Field, X-Country	350	350	
Volleyball		699	
Others			
Subtotal All Teams	52,401	18,140	0
Expenses Not Related to Specific Teams			491,211
Total Expenses	52,401	18,140	491,211



39 Student-Athlete Meals (non-travel) \$474,402 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	12,119		
Basketball	81,050	29,049	
Beach Volleyball		26	
Football	319,650		
Golf	1,617	6,939	
Skiing			
Soccer	673	3,029	
Softball			
Swimming and Diving		428	
Tennis	2,029	1,536	
Track and Field, X-Country	2,016	2,017	
Volleyball		7,962	
Others			
Subtotal All Teams	419,154	50,986	0
Expenses Not Related to Specific Teams	1,060		3,202
Total Expenses	420,214	50,986	3,202

40 Other Operating Expenses \$6,216,220 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	38,995		
Basketball	120,847	43,418	
Beach Volleyball		3,150	
Football	226,541		
Golf	24,995	9,289	
Skiing	22,256	22,255	
Soccer	16,627	11,670	
Softball		13,145	
Swimming and Diving		14,457	
Tennis	4,181	2,370	
Track and Field, X-Country	32,999	33,000	
Volleyball		24,309	
Others			
Subtotal All Teams	487,441	177,063	0
Expenses Not Related to Specific Teams		4,978	5,546,738
Total Expenses	487,441	182,041	5,546,738

41 Bowl Expenses \$41,473 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

**Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.**

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Beach Volleyball			
Football	41,473		
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	41,473	0	0
Expenses Not Related to Specific Teams			
Total Expenses	41,473	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses \$0 Input all coaching bonuses related to participation in a post-season bowl game.

**Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.**

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Skiing			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$41,936,043 Total of Categories 20-41A.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Total Operating Expenses</b>	<b>Women's Teams Only Total Operating Expenses</b>	<b>Not Allocated by Gender Total Operating Expenses</b>
Baseball	1,258,256		
Basketball	4,430,106	2,211,069	
Beach Volleyball		123,765	
Football	9,870,786		
Golf	551,063	440,009	
Skiing	362,281	295,838	
Soccer	898,888	775,863	
Softball		793,677	
Swimming and Diving		638,335	
Tennis	386,802	484,978	
Track and Field, X-Country	773,257	914,872	
Volleyball		841,483	
Others			
Subtotal All Teams	18,531,439	7,519,889	0
Expenses Not Related to Specific Teams	1,060	61,327	15,822,328
Total Expenses	18,532,499	7,581,216	15,822,328

### Athletics Participation

Table 570 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Men's Teams	Women's Teams	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
				Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		37					
Basketball		16	14				
Beach Volleyball			17		12		
Cross Country		16	20	14	20	14	20
Football		116		1		1	
Golf		13	7				
Skiing		12	8				
Soccer		29	36				
Softball			25				
Swimming and Diving			21				
Tennis		9	9				
Track, Indoor		31	43	31	43	16	20
Track, Outdoor		32	43	31	43	16	43
Volleyball			16		12		0
Others							
Total Participants		311	259	77	130	47	83
Participant Proportion		54.6%	45.4%				

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Unduplicated Count of Participants		265	180				

**Head Coaching Assignments - Men's Teams**

Table 2A

8 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Skiing		1	1					
Soccer	1		1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Others								
Coaching Position Totals	6	2	8	0	0	0	0	0



**Head Coaching Assignments - Women's Teams**

Table 2B

10 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1					
Beach Volleyball		1	1					
Golf					1		1	
Skiing		1	1					
Soccer					1		1	
Softball					1		1	
Swimming and Diving					1		1	
Tennis					1		1	
Track and Field, X-Country		1	1					
Volleyball		1	1					
Others								
Coaching Position Totals	1	4	5	0	5	0	5	0

**Assistant Coaching Assignments - Men's Teams**

Table 3A

35 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	10		10					
Golf	1	1	1	1				
Skiing		5	1	4				
Soccer	2	1	2	1				
Tennis		2		2				
Track and Field, X-Country		5	4	1		2	1	1
Others								
Coaching Position Totals	18	15	23	10	0	2	1	1

**Assistant Coaching Assignments - Women's Teams**

Table 3B

31 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Beach Volleyball		1		1		1	1	
Golf					1	1	1	1
Skiing		5	1	4				
Soccer	1	1	1	1	1		1	
Softball	1		1		1		1	
Swimming and Diving	1		1		1		1	
Tennis	1		1			1		1
Track and Field, X-Country		5	4	1		2	1	1
Volleyball	1	1	1	1		1	1	
Others								
Coaching Position Totals	6	13	11	8	6	6	9	3

## Other Reporting Items

### AUP Data Categories:

**50 - Excess Transfers to Institution:**

**51 - Conference Realignment Expenses:**

**52 - Total Athletics Related Debt:** \$22,261,246

**53 - Total Institutional Debt:** \$407,076,875

**54 - Athletics Dedicated Endowments:** \$4,865,807

**55 - Institutional Endowments:** \$454,856,716

**56 - Athletics Related Capital Expenditures:** \$7,153

### Other Data Categories:

**Institutional Expenses:** \$2,549,466,120

**Athletically-Related Facilities Annual Debt Service:** \$1,115,343

**Institution's Annual Debt Service:** \$35,408,194

**Institution's Education and General Expenses:** \$1,204,479,004

**Average Cost of Full Grant-in-Aid - In-State:** \$18,042

**Average Cost of Full Grant-in-Aid - Out-of-State:** \$32,881

**Average Cost of Attendance - In-State:** \$21,518

**Average Cost of Attendance - Out-of-State:** \$36,257

**Expenses Dedicated to Compliance:**

**Name of Compliance Software Used:**

**Compliance FTEs:**

### Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Beach Volleyball	
x Men's Cross Country	x Women's Cross Country	
x Men's Golf	x Women's Golf	
x Men's Skiing	x Women's Skiing	
x Men's Soccer	x Women's Soccer	
x Men's Tennis	x Women's Swimming and Diving	
x Men's Track, Indoor	x Women's Tennis	
x Men's Track, Outdoor	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
<b>Total Men's Sports Sponsored: 10</b>	<b>Total Women's Sports Sponsored: 12</b>	<b>Total Mixed Sports Sponsored:</b>
<b>Current Year's Submission of Sports Sponsored: 22</b>	<b>Previous Year's Submission of Sports Sponsored: 22</b>	<b>Variance: 0</b>

## Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

## Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	11.59	0.21	11.8
Basketball	13	0	13
Football	79.47	0.76	80.23
Golf	4.57	0	4.57
Skiing	5.15	0.89	6.04
Soccer	10.25	0	10.25
Tennis	4.04	0	4.04
Track and Field, X- Country	11.55	0	11.55
<b>Total Men's</b>	139.62	1.86	141.48

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	14	0	14
Beach Volleyball	1.55	0	1.55
Golf	4.56	0	4.56
Skiing	3.35	0.39	3.74
Soccer	12.94	0.16	13.1
Softball	10.89	0.21	11.1
Swimming and Diving	9.51	0.47	9.98
Tennis	8	0.51	8.51
Track and Field, X- Country	16.45	0.34	16.79
Volleyball	11.06	0	11.06
<b>Total Women's</b>	92.31	2.08	94.39

Mixed Team Sports

<b>Mixed Team Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Revenue Distribution Equivalencies Awarded (A+B)</b>
<b>Total Mixed</b>	0	0	0

<b>Prior Year Total Rev Dist Equivalencies</b>	<b>Current Year Total Rev Dist Equivalencies</b>	<b>Variance Between Prior and Current Year</b>
244.15	235.87	-8.28 (-3.39%)

## Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

## Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	3	6	-3	13,160
Basketball	10	7	3	52,490
Football	38	49	-11	180,000
Golf	0	0	0	
Skiing	0	0	0	
Soccer	4	6	-2	22,880
Tennis	0	1	-1	
Track and Field, X-Country	4	7	-3	16,080
<b>Men's Total</b>	<b>59</b>	<b>76</b>	<b>-17</b>	<b>284,610</b>

## Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	7	1	6	27,540
Beach Volleyball	0	1	-1	0
Golf	0	0	0	0
Skiing	0	1	-1	0
Soccer	0	2	-2	0
Softball	6	3	3	26,960
Swimming and Diving	2	2	0	11,690
Tennis	0	0	0	0
Track and Field, X-Country	11	7	4	43,355
Volleyball	1	5	-4	5,920
<b>Women's Total</b>	<b>27</b>	<b>22</b>	<b>5</b>	<b>115,465</b>

## Mixed Team Sports



<b>Sport</b>	<b>2017-18 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
<b>Mixed Total</b>	<b>0</b>		<b>0</b>	<b>0</b>

	<b>2017-18 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
<b>Total</b>	<b>86</b>	<b>98</b>	<b>-12</b>	<b>\$400,075</b>

## **Comments**

**Comments:** Direct Institutional Support: Additional transfers from main campus were made in FY18 to support the football locker-room renovation and to support the overall department's operations. Out-Standing Debt Balance: Debt service was refinanced from prior year, which reduced overall debt service amount compared to prior year.

### Miscellaneous Information

**Note: These values are calculated from data entered earlier in the system.**

Athletically  
Related  
Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

**Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.**

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

**Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.**

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$5,161,903
Women's Teams	\$2,989,029
Total Amount	\$8,150,932

Recruiting  
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$607,960
Women's Teams	\$188,383

Total Amount	\$796,343
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Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$361,337	7	\$316,170	8
Women's Teams	\$152,820	8	\$135,840	9

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$141,554	20.5	\$120,911	24
Women's Teams	\$68,206	16	\$64,194	17

**Statement of Revenues and Expenses  
For the fiscal year ended 2018 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$1,384,637	\$3,489,086	\$462,085	\$200,535	\$411,373	\$5,947,716
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$2,617,300	\$2,617,300
3	Student Fees	\$0	\$0	\$0	\$0	\$3,851,603	\$3,851,603
4	Direct Institutional Support	\$1,747,100	\$193,587	\$193,587	\$1,435,232	\$2,540,815	\$6,110,321
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$869,777	\$869,777
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$1,115,342	\$1,115,342
7	Guarantees	\$1,600,000	\$0	\$0	\$6,600	\$0	\$1,606,600
8	Contributions	\$97,301	\$29,499	\$12,950	\$972,462	\$2,142,585	\$3,254,797
9	In-Kind	\$0	\$0	\$0	\$0	\$2,162,387	\$2,162,387
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$1,124,745	\$1,124,745
12	NCAA Distributions	\$0	\$0	\$0	\$0	\$1,872,533	\$1,872,533
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$0	\$0	\$0	\$2,103,514	\$2,103,514
14	Program, Novelty, Parking and Concession Sales	\$0	\$0	\$0	\$0	\$1,495,769	\$1,495,769
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$5,667,012	\$5,667,012
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$111,645	\$7,725	\$2,027	\$57,609	\$109,435	\$288,441

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
18	Other Operating Revenue	\$17,214	\$9,789	\$2,146	\$63,424	\$1,555,293	\$1,647,866
19	Bowl Revenues	\$200,320	\$0	\$0	\$0	\$0	\$200,320
	Total Operating Revenues	\$5,158,217	\$3,729,686	\$672,795	\$2,735,862	\$29,639,483	\$41,936,043
<i>Expenses</i>							
20	Athletic Student Aid	\$3,161,823	\$506,400	\$549,142	\$3,933,567	\$0	\$8,150,932
21	Guarantees	\$325,000	\$330,000	\$64,000	\$11,900	\$0	\$730,900
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$2,564,220	\$1,472,196	\$711,613	\$2,997,055	\$0	\$7,745,084
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$818,360	\$333,871	\$189,026	\$68,136	\$4,988,980	\$6,398,373
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$515,861	\$0	\$0	\$0	\$515,861
27	Recruiting	\$322,949	\$173,705	\$91,311	\$208,378	\$7,159	\$803,502
28	Team Travel	\$1,064,676	\$342,786	\$197,135	\$1,314,535	\$225,627	\$3,144,759
29	Sports Equipment, Uniforms and Supplies	\$196,897	\$60,589	\$1,957	\$205,383	\$68,139	\$532,965
30	Game Expenses	\$688,479	\$475,774	\$310,879	\$322,883	\$0	\$1,798,015
31	Fund Raising, Marketing and Promotion	\$9,073	\$1,397	\$4,071	\$60,940	\$302,807	\$378,288
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$236,329	\$236,329
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$1,115,342	\$1,115,342

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
35	Direct Overhead and Administrative Expenses	\$85,414	\$12,290	\$6,637	\$46,049	\$1,501,217	\$1,651,607
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$869,777	\$869,777
37	Medical Expenses and Insurance	\$9,463	\$980	\$721	\$37,149	\$522,149	\$570,462
38	Memberships and Dues	\$36,768	\$2,360	\$12,110	\$19,303	\$491,211	\$561,752
39	Student-Athlete Meals (non-travel)	\$319,650	\$81,050	\$29,049	\$40,391	\$4,262	\$474,402
40	Other Operating Expenses	\$226,541	\$120,847	\$43,418	\$273,698	\$5,551,716	\$6,216,220
41	Bowl Expenses	\$41,473	\$0	\$0	\$0	\$0	\$41,473
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$9,870,786	\$4,430,106	\$2,211,069	\$9,539,367	\$15,884,715	\$41,936,043
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>-\$4,712,569</b>	<b>-\$700,420</b>	<b>-\$1,538,274</b>	<b>-\$6,803,505</b>	<b>\$13,754,768</b>	<b>\$0</b>